

**3 Econic®Clear LAUNCHED**

An innovative boutique pet store has combined their passion for animals, sustainability and transparency to help Convex develop a new high clarity compostable pack.



**5 KOKAKO LAUNCHES NEW ZEALAND'S FIRST COMPOSTABLE RESEALABLE PACK**

A trailblazing Auckland company is continuing to spearhead sustainable packaging in New Zealand by launching the country's first compostable resealable pack.



**5 BOX-POUCHES NOW AVAILABLE AT CONVEX**

The purchase of two new machines has made Convex one of the first manufacturers of box-pouches in Australasia and tripled the company's pouch making capacity.



## 30 YEARS AND STILL SMILING

When people tell her that she's served three life sentences by working at Convex for 30 years, Vikki McNamara wholeheartedly agrees – and insists she would happily “do them all again”. She says, “I still love to come to work and have many more good years to offer.”

The Hamilton-based Convex Regional Sales Manager is a great example of what a person can achieve with passion and a ‘can do’ attitude.

Vikki joined Convex straight out of school at 16 and was prepared to put her hand to almost anything – from babysitting to washing cars. She then progressed to various roles in conversion, printing and despatch before setting her sights on sales.

Despite Vikki's initial request to work in sales being met with a very firm ‘NO’, she refused to give up and eventually got an opportunity to prove herself. She was given an almost impossible sales target and had to use her own car. Vikki took no chances and achieved more than double the target, and has been working in sales ever since.

Vikki says, “When I look back, that was the best challenge I could have been given. I didn't let anyone's lack of faith in me stop me. I just set out to prove them wrong. I fought hard for my sales and got the job I wanted and a company car.”

Vikki says she qualified for a career in sales by majoring in talking at high school. She was also fortunate to have several strong mentors in her early days of selling, including her supportive salesman dad, her mother, and former customer Win Bills.

While Vikki still sometimes misses working in the factory, she says, “I've had the privilege of building many enduring relationships with customers over the years and that's what keeps me going.”

Vikki now counts many customers as personal friends, including those at Daltons and Pacific Wide, who she's known for almost 20 years.

But, servicing her customers hasn't always come easy for Vikki. She recalls several times where she had to literally forge through ice and snow to drive to the Pacific Wide plant in Hokitika from Christchurch, with the road being closed behind her – and one harrowing incident where she had to take a frightening flight over the Southern Alps in a tiny plane in a storm to get there.

Sacrifices aside, Vikki has always found ways to make work fun. On one occasion, after completing a nerve-racking winter drive through the snow-bound Arthur's Pass, Vikki and her travel-mate, former factory manager Staff Coster, spotted some snow mobiles

parked by the side of the road and decided to ‘borrow’ them for a spin in the nearby paddocks. Vikki recalls, “It was awesome fun until we got kicked off for going too fast.”

The highlights of Vikki's career have been the numerous times she has helped her customers get to number one status in their industry by launching ground-breaking packaging. The stand-out was Daltons' first laminate pack, which was a game-changer for the entire global industry.

Vikki says, “‘Dare to be different’ has always been my sales approach, and I still get huge excitement after all these years when working on new designs and projects with customers.”

Solving customers' problems is another thing that inspires Vikki to stay in sales. She doesn't think twice about getting ‘hands-on’ to fix things in her customer's plants, and that's earned her a lot of

*Story continued on page 2*



Vikki McNamara – pictured here with Convex Founder and Chairman, David Fredericksen – is still smiling after 30 years at Convex.

### ▶ A MESSAGE FROM THE MANAGING DIRECTOR



## AS OWEN SEES IT – LISTENING TO CUSTOMERS CONTINUES TO DRIVE INNOVATION AT CONVEX

*One thing we are all very proud of at Convex is the growing number of packaging innovations we have developed as a direct result of listening to our customers.*

Over our almost 40 years of operation, we have become well known for pioneering new advancements in packaging, a large number of which have been customer-led. From supposedly impossible bag shapes and handles, to customised barriers and eco-friendly films – we have a rich heritage of forging new breakthroughs in packaging that have been spearheaded by customers wanting to do something different.

It's very invigorating to see that trend continuing. The Pet Grocer, who you will read about on page 3, is a classic example of one of our many forward-thinking customers who have given us the opportunity to challenge the status quo in packaging. In partnering with us to develop Econic®Clear, The Pet Grocer has helped us to achieve yet another world-first packaging solution.

Listening to our customers was also the reason we invested in new pouch making technology this year. When our customers told us they wanted their pouches to stand up better, we purchased what we believe is the first box pouch-making machine in this part of the world. We are now busy bedding down the machine and developing robust quality assurance processes that will allow us to consistently produce box-pouches of the very highest quality.

You may have noticed that this is the second Reflect magazine we have published this year. We have been publishing Reflect once a year since 2003, and the consistent response over all those years has been very positive. As part of the new branding we introduced in April we have decided to produce a slightly smaller Reflect twice a year to keep you right up-to-date with everything that is happening at Convex – so keep a look out for them around April and December each year.

As we head towards the end of 2015, I want to thank you for your valued support and wish you a happy New Year.

Kind Regards,

Owen



Vikki (centre) sharing a laugh in the Daltons factory with long-time customers Colin Parker (left) and Neil Dalton (right).

respect. She says, "They're always surprised to see a lady working their machines."

Looking back over the past 30 years, Vikki is thankful for the many opportunities she has been given to grow and develop at Convex. She says, "It takes many people to run a good business and I believe we have a great mix of people at Convex who all play a part in making it all come together."

Along with a fulfilling career, Convex has also provided Vikki with a lifetime of love. Despite it being considered a sackable offence at the time to date workmates, a romance bloomed between Vikki and Danny McNamara (now Convex Assistant Printing Manager) while the two of them were working in the printing department and they've been happily married since 1992.


**LOWE SCHOLLUM & JONES LTD**  
 INSURANCE BROKERS & CONSULTANTS

Specialists in

**Commercial & Industrial Insurance**

Obligation Free  
Risk Evaluation

Contact the Experts

**Mike Lowe    David Schollum  
Jason Rowbottom**

85 Church Rd PO Box 901 Hamilton  
Telephone 07 849 6881 Facsimile 07 849 7121  
E-mail [admin@lsj.co.nz](mailto:admin@lsj.co.nz)

## NEW CLEAR COMPOSTABLE PACK FOR PREMIUM PET TREATS

*An innovative boutique pet store has combined their passion for animals, sustainability and transparency to help Convex develop a new high clarity compostable pack.*

The new Econic®Clear packs were specifically designed for The Pet Grocer in Melbourne to allow their customers to view their premium natural pet treats.

The Pet Grocer's launch of Econic®Clear in mid-June has allowed the trend-setting independent pet store to be the first to market, with a new environmentally-friendly pack that delivers their desired shelf appeal and shelf life. The packs also feature a compostable zip closure to make it easy for pet owners to reseal the bags.

The Pet Grocer owners, Jason and Janine McIver, initially requested a clear version of Convex's high barrier Econic® packaging, which is made from three compostable films. To achieve the required high clarity, Convex custom-developed a duplex version of Econic® with a high oxygen barrier and moderate moisture barrier, which is ideal for packing dry goods such as pet treats and cereals.

The two compostable films used to make Econic®Clear are derived from sustainably-produced wood pulp and GM-free corn sources. Both films have been



The Pet Grocer owners, Jason and Janine McIver, with their popular cat treats packed in Econic®Clear.

internationally certified to the European and American compostability standards (EN 13432 and ASTM6400).

Based at the South Melbourne market, The Pet Grocer takes pride in providing high quality natural pet foods that enhance the overall wellbeing of companion animals. Their treat selections utilise innovative dehydration methods that help maintain maximum nutrient integrity of wholesome pet delicacies, such as dehydrated whole fish.

Jason says, "It was really important to us to find a company that could provide a stable, high quality compostable pack that meets our high value for sustainability and transparency. Convex have listened and helped us all the way, and we are very pleased with the result."

In addition to Econic®Clear, Convex have also provided The Pet Grocer with clear compostable cellophane inners for their pet treat gift packs.

Convex Managing Director, Owen Embling, says "The Pet Grocer has helped us expand our range of functional compostable packaging options. It's always a privilege working with innovative companies who want to make a positive change. At first it looked like we wouldn't be able to make a clear version of Econic®, but by persevering and adjusting the film combinations, we were able to make a commercially viable high clarity pack that works well for dry food. While this initial Econic®Clear offering is not suitable for products requiring a high moisture barrier, like coffee and drinking chocolate, we are diligently investigating new film formulations and I'm confident we'll have more high clarity compostable options in the future."

Econic®Clear is compostable when disposed of in a composting environment containing heat, water, oxygen, soil and micro-organisms.

You can find out more about The Pet Grocer by visiting: [www.thepetgrocer.com](http://www.thepetgrocer.com)

## We produce world class plates....

## ....you have the cups

Proud partners with Convex – Kirk Group:  
107 Kerwyn Avenue, Highbrook, East Tamaki, 2013  
Phone: 9 963 5111  
[www.kirkgroup.com.au](http://www.kirkgroup.com.au)

# Kirk.

## CONVEX FOUNDER HONOURED FOR BUSINESS LEADERSHIP

*In June, Convex founder and chairman, David Fredericksen, was honoured by the Waikato Institute of Technology (Wintec) for his longstanding business contribution to the Waikato region.*

Wintec Communications Manager, Hannah White, said David was chosen for his innovation and vision that allowed him to grow Convex from a single machine in his garage to an international company.

As part of the medal ceremony on 25 June, David gave a short speech in which he outlined why he had agreed to accept the medal, despite his normal preference to avoid the limelight.

In his speech David stated, "I feel very humble in accepting it [the medal] because I really did not think that I would be honoured for doing something that I really enjoy. The success of Convex is not the result of a single person, but rather a group of focussed leaders and I have been privileged to have both Owen Embling and Tony Letcher as partners

who have been hugely instrumental in making Convex what it is today."

David also told the audience, "If I had to single out what I have enjoyed the most about being in business, it would be seeing young people join our company, sometimes with little or no qualifications, and complete apprenticeships and achieve recognition both nationally and internationally for their excellence. Five of those apprentices have been awarded apprentice of the year in flexographic printing. Many of those apprentices are now in management either at Convex or somewhere in the world. Awards aside, it's been equally rewarding watching people grow and develop personally, mature and become confident in their abilities and becoming leaders of Convex now and for the future."



David being presented his award by Wintec chair, Mary Cave-Palmer.

David concluded his speech with the statement, "While I was initially hesitant to receive this award, it has made me reflect back on my history at Convex and realise some of the great things that people have done within our company. So, on behalf of all those who are leaders, innovators, achievers and made Convex their long-term career I am pleased and delighted to accept this award."

## CONVEX PALLET COVER SALES GROWING FOR CHILEAN BLUEBERRIES

*Convex pallet covers are increasingly being used in Chile to help keep export blueberries in premium condition during long sea voyages of up to 40 days.*

Since their initial launch in November 2012, sales of V~fresh™ Berry Guard have tripled, with orders expected to continue to increase.

V~fresh™ was developed by Convex in conjunction with their Santiago-based Chilean packaging company partner, Osku S.A. The innovative pallet wrap features a sulphur dioxide (SO<sub>2</sub>) pad supplied by Osku to control fungal rots like Botrytis, and a high-tech custom-ventilated film developed by Convex to protect the packaged berries and ensure they get enough moisture.



V~fresh™ Berry Guard.

Osku Business Development Manager, Cristian Arancibia, says Convex helped Osku improve the blueberry pallet covers they have been supplying to some of Chile's largest blueberry exporters for almost 10 years.

Cristian says, "The ventilation of the Convex pallet covers is exactly what we needed. The product looks better, and the entire system performs better."



Osku Business Development Manager, Cristian Arancibia, (left) and Convex Chile Business Development Manager, Michael Fitzgerald, (right), pictured here in the Convex office during their visit to New Zealand in September.

Convex Chile Business Development Manager, Michael Fitzgerald, says the Convex technical team played a critical and invaluable role in developing the V~fresh™ pallet covers, and providing Osku with an effective high quality product.

Convex has also worked with Osku to develop a workable modified atmosphere film for Peruvian export asparagus. Michael says the re~fresh bags made by Convex to extend the life of freshly picked asparagus are currently in the final stages of commercial trials and getting good results.

Michael and Osku are also actively pursuing other opportunities for Convex packaging in South America and are currently working on several projects, including an export flower trial using re~fresh film in Colombia.

Michael says, "We are pushing to get similar good results to the asparagus bags and are always looking for new business opportunities."

## KOKAKO LAUNCHES NEW ZEALAND'S FIRST COMPOSTABLE RESEALABLE PACK

*A trailblazing Auckland company is continuing to spearhead sustainable packaging in New Zealand by launching the country's first compostable resealable pack.*

Kokako's Fairtrade Classic Drinking Chocolate will be available from early January 2016 in a new eye-catching 250g Eonic® compostable pack, complete with a compostable zip closure. Comprised of 40% cocoa, Kokako's Fairtrade Organic drinking chocolate has been created for discerning palates and is sold through selected premium food and organic retailers across New Zealand, including Farro Fresh and Huckleberry in Auckland.

Kokako takes pride in being a sustainable packaging pioneer. They won the NZI National Sustainable Business Network award, Small Business Trailblazer in 2012, and have been using Eonic® packaging for their 2kg wholesale drinking chocolate packs since early 2014 and for their 1kg packs of coffee beans since November 2015.

Kokako Managing Director, Mike Murphy says, "We were the first organic coffee company in Auckland, founded in 2001, and we've always tried to find innovative and design-led sustainable ways to package our products. We hope that using Eonic® will encourage other companies to use the same type of packaging."

The resealable Eonic® packs were purpose-designed by Convex to make it easy for consumers to re-seal the packs and keep the contents fresh.

Eonic® is made from three compostable films derived from sustainably-produced wood pulp and GM-free corn sources, and each film has been certified to the European and American compostability standards, EN 13432 and ASTM6400. The zip

closure is made from compostable materials derived from GM-free cornstarch, and is also certified to the EN 13432 standard.

Mike says that along with being very practical to use and sustainable, the new resealable Eonic® packs have also helped increase packing and shipping efficiencies.

He says, "The Eonic® packs have helped us increase our packaging productivity by reducing the amount of labour involved in getting the product into the pack. The way that the pack's been designed to fit the 250g of drinking chocolate also allows us to pack it into a really concise box shipper, which means that we're only shipping the product – we're not shipping air – and that was key for us."

Eonic® bags are compostable when disposed of in a composting environment containing heat, water, oxygen, soil and micro-organisms.

You can find out more about Kokako by visiting: [www.kokako.co.nz](http://www.kokako.co.nz)



## BOX-POUCHES NOW AVAILABLE AT CONVEX

*The purchase of two new machines has made Convex one of the first manufacturers of box-pouches in Australasia and tripled the company's pouch making capacity.*

Convex can now provide a comprehensive range of pouches, including customised shapes, in both standard and compostable films.

The two new machines, one dedicated to making 'cardboard-box replacement' pouches and the other to making stand-up pouches, have been up and running since October.

Convex Managing Director, Owen Embling says, "The purchase of the box-pouch machine was totally driven by our customers. There is a lot of interest in cardboard-box replacement pouches and we are excited at the possibilities."

Along with helping to minimise waste, box-pouches significantly improve the retail shelf presence of small packs, by ensuring they stay standing up.

Owen says, "Traditional small coffee pouches, of 300g or less, have such a small footprint on the ground that it doesn't take much for them to fall over, so their retail presence can be compromised. This won't happen with our new box-pouches. They have a stable flat bottom, and are ideal for packing and presenting light goods."

Convex already has several orders for box-pouches, with the first expected to be out in the market-place in early 2016.



Convex's new stable-based box-pouches are ideal for displaying on shelves.

## ▶ A NOTE FROM OPERATIONS MANAGER AARON COLLETT

# FROM THE FACTORY FLOOR

Leading into Christmas it seems like we have already opened our presents in operations. It is always a positive business indicator when containers and crates arrive with new equipment. Evan and the Engineering/Electrical team have had a lot of new parcels to crack open in the past six months, followed by a mammoth effort in plant modification and installations in both the Convex and RSS Plants.

Both Convex and RSS are focused on the efficient provision of consistent high quality packaging solutions. Replacing redundant equipment and processes with new assets enables us to add value and ensure we remain efficient and competitive.

Extrusion continues to have a high focus on automation. Another Automated Air Ring has been installed on E1 to provide a high quality flat film for laminates and reduce setup time and associated waste.

New printing equipment is being installed to improve setup time, reduce waste, and improve the accuracy of print register. Two items were required for this: a new AV SAMM (Semi Automated Mounting Machine) and a fully automated inspection system with print register control. The inspection system is also a Quality Assurance device that scans full web width print and barcodes at high press speeds, and alerts the operator immediately of any imperfection. It also allows the print to be viewed in HD resolution. The new Inline Flexographic Printer at RSS has also added value to both businesses.

The biggest impact within the plant this year is the complete change around in the Slitting, Slider and Pouch building. The installation of two new pouch machines has heralded an exciting era in the company for exceptional highly printed, laminated pouches.



With new equipment the technical attributes of the packaging we manufacture increases, so the drive for continual improvement in Quality Assurance is critical. Quality Assurance is a continuum where refinement is constantly required as tolerances and capabilities change when new products are introduced.

Overall, quality control is an everyday responsibility for us all. Understanding the science and the variables enables us to create systems to eliminate compromise and defects. Combined with the right behaviours and a positive mind-set – we can achieve anything.

## ▶ RSS PLASTICS UPDATE *RSS Plastics Ltd is a wholly-owned subsidiary of the Convex Packaging Group*

# INLINE PRINTING NOW AVAILABLE AT RSS

*The installation of a new inline printer in June has made RSS Plastics Ltd even more cost-competitive by enabling them to provide quality, affordable printing in up to four colours.*

Based in Warkworth, RSS specialises in the cost effective production of high quality ‘no frills’ flexible packaging, such as rubbish bags, timber wraps and shrink wrap. The recent addition of inline printing has boosted their efficiency by allowing extrusion, slitting and printing to be carried out in just one process, with minimal overheads and lead times.

Convex and RSS Operations Manager, Aaron Collett, says RSS’s inline printing has streamlined the production of some films and made it possible for commodity-type packaging, ordered through either Convex or RSS, to compete well with imported flexible films.

Aaron says, “Inline printing has reduced the time to market for printed films, and made it possible for customers in

competitive markets to cost-effectively strengthen their branding with high quality printed packaging that is locally made.”

One customer enjoying the inline printing provided by RSS is Pukepine Sawmills Ltd, who use timber wrap made at RSS to pack their Radiata Pine.

Located in Te Puke, the sawmill produces 50% structural timber products for the New Zealand and Australian markets, and 50% high quality appearance-grade products for New Zealand, Australia, North America and all of Europe.

Pukepine Site Services Manager, Brian Walsh, says the competitively-priced timber wrap supplied by RSS has helped them establish a strong brand in a very competitive industry.

Brian says, “It’s very important for us to be dealing with a New Zealand company. RSS gives us sensible answers, good support, and they are excellent to work with.”

RSS will be further expanding their inline printing capacity in early 2016, when their original printing press is converted to an inline capable press.



RSS’s inline printing has helped Pukepine Sawmills cost-effectively brand their timber.

# CONSISTENT GOOD QUALITY SHRINK WRAP A DREAM FOR BOTTLED WATER

*Convex has helped ensure the smooth production of bottled water by providing a reliable supply of consistent good quality shrink wrap.*

New Zealand Quality Waters Ltd (NZQW) started using Convex shrink wrap in early 2015 to wrap the 24-packs of 600ml bottled water they produce for a major New Zealand supermarket chain. NZQW no longer has to worry about machine downtime due to film issues and has been able to head towards their peak summer output of 6000 packs-a-day with confidence.

NZQW is one of New Zealand's largest suppliers and bottlers of natural New Zealand spring water. Their Putaruru-based bottling plant in the South Waikato is fed by a direct pipeline from the nearby Blue Spring, which feeds crystal clear water into the Wairou River.

NZQW Plant Manager Bruce Sherman says, "We initially sourced the shrink film from another well-known supplier and had nothing but problems with it. Inconsistencies in the shrink lead to varying pack quality and a high level of re-work costing labour, down-time, and lost opportunity. After multiple discussions with the previous supplier, and little in the way of pro-active responses, I reached out to Convex. They've been supplying us ever since and it's gone like a dream."

Prior to making the film, Convex carried out several onsite trials to ensure the thickness of the film was correct and that it would run well on NZQW's production line. They also had to allow for a hand-grip hole on the side of each pack that makes the bundle of bottles easy to pick up, stack and carry. The resulting film fits snugly around the 24 bottles and is robust enough to ensure the 15kg pack gets to market in good condition, without tearing.

Bruce says, "Since we changed to Convex film we've not had a single issue. The film runs fabulously and the on-site support and communication gives us the confidence that should we encounter a problem we'd be well looked after. I'm not aware of any recordable downtime due to film since we changed to Convex. That was not the case with our previous supplier. We've also had the non-tangible benefit of reduced operator frustration. When you operate 24 hours a day and the staff work long shifts, having to re-work large amounts of product is demoralising."

With limited room to hold stock on-site, NZQW needs to make sure their production is consistent and reliable.



Convex Business Development Manager, Phil Lea, with a 24-pack of shrink-wrapped bottled water.

Bruce says, "We're aware that on the pure cost of goods we pay a premium for the Convex film. Packs that don't shrink properly have to be torn apart and reloaded back onto the line, so productivity just dies. Machine down time costs as much as \$4000 per hour in overheads and lost opportunity so we're much better off investing a little bit more on a better quality film that keeps the machine running consistently."

Convex is now working to develop pallet wrap for NZQW and new shrink wrap 6-pack and 12-pack films for export.

## ELECTRICAL DEPARTMENT HELPS ENERGISE UK RUGBY

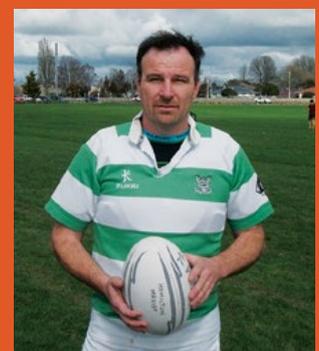
*The Convex Electrical Department has helped energise two UK rugby clubs, by providing two former Convex employees to play for them.*

Electrical Department Manager, Terry Vette, experienced a surge of rugby enthusiasm in April when he helped send off his recently qualified electrical apprentice Anthony Coffey and his 20-year-old son Ethan Vette to pursue rugby careers in England. Ethan worked in the Convex slitting department during his school holidays and then worked for Convex's electrical supplier after he left school.

Anthony is now playing for Scarborough Rugby Union Football club in North Yorkshire and Ethan is playing for Old Reigatian

Rugby Football Club, about an hour south of London in Surrey.

Terry is an avid rugby player himself. He plays Presidents Grade for Hamilton Marist and has managed the team for four years. Terry is looking forward to visiting the UK for three weeks in March to watch Ethan play, celebrate Ethan's 21st, and have a look around England.



Rugby-wired Electrical Department Manager, Terry Vette.

## CONNIE'S CATCH UP

Hi Folks,

Well, going to twice yearly issues of our beautiful newspaper really does make it feel like no time at all since I last picked up my pen! I still have a few exciting snippets of news to share with you though – we're always busy here.

Three beautiful new baby girls have been welcomed into the Convex family this year, and all exciting 'firsts' – in May, David from our Warehouse and Distribution team and his partner Jess welcomed their first baby, daughter Talia Analise. In September Slider and Slitting Manager Michael and his partner Kelly also had their first baby, daughter Hayley Mae. Another wonderful first was for South Island Account Manager Howard and fiancée Pauline, when they welcomed Howard's first grandchild Peyton Louise, in October.



Quentin and Naomi Peterson's Perfect Day, 24 April 2015.

Wedding bells have been chiming for two lucky team members also. On 13 February 2015 (Black Friday, but anything but!), Engineering Manager Evan married Emma on top of a hill at the Goldie Vineyard looking down on some of the picturesque bays around Waiheke. Many Convex

staff attended and Michael J. drove the bride to the event. However the special guests were Emma and Evan's dogs, who were part of the wedding party and looked resplendent in their own matching ties. In April, Mounting and Pre-Press Supervisor Quentin married Naomi in a beautiful ceremony at his best man's lifestyle block in Puketaha. Quentin said the highlights of the day were everything being perfect, and getting to share the day with family and friends...aww – we wish all of them the very best!



Fishing competition winner, Murray Vincent.

In slightly wetter news, we held our annual fishing competition in November, and had the usual fantastic turnout. Congratulations to the day's winners. The weather gods came through with stunning sunshine and flat seas. Fisho's were challenged with sporadic fishing, with a 1st prize snapper of 5.84kg going to Murray Vincent. Our Chinese

visitors were blown away with their success and will return for future events. Thank you to all our sponsors and entrants. That's all for now. Take Care!

 Connie



WWW.  
**TheBestLittleBookStore**  
.co.nz

connecting Kiwi writers with Kiwi readers

Fiction and Non-Fiction books  
for children and adults.

**print house Ltd.**  
a Print House initiative

Visit us  
online today  
- there's  
something for  
everyone



### Head Office Hamilton

P: +64 7 847 5133  
F: +64 7 847 5130  
5 Latham Court  
Frankton, Hamilton 3204  
New Zealand

### Auckland

P: +64 9 525 1010  
Level 2, 2 Kalmia Street  
Greenlane  
Auckland 1051  
New Zealand

### Christchurch

P: +64 3 943 4651  
2 Ivan Jamieson Place  
Bishopdale  
Christchurch 8543  
New Zealand

### Sydney

P: +61 2 9997 7091  
PO Box 133  
West Pennant Hills  
NSW 2125  
Australia